Centre for Mountain Tourism and Hospitality Studies Syllabus on Credit based One Year Full time Post Graduate Diploma in Tourism & Elementary Hoteliering Programme (PGDTH) for the session 2013 onwards

1. One Year Full Time Post Graduate Diploma in Tourism and Elementary Hoteliering Programme:

There shall be one full Post Graduate Diploma Programme in Tourism And Elementary Hoteliering Programme (PGDTH). The duration of the Programme shall be one year (One full Academic Year of Two Semesters of six month each). Accordingly year is divided in two semester- First Semesters from July to December and Second Semesters from January to June. There shall be actual teaching for a minimum of Ninety (90) Days in each Semester. The Examination for First Semesters shall ordinarily be held in the month of December and for Second Semester in the month of May or on such dates as convenient to the University.

2. Intake: Total number of seats:

There shall be a maximum of twenty (22) seats for a year or such number of seats as may be approved by the University. The reservation of the sets for various category students shall be as per the norms prescribed by the Central Government from time to time.

3. Course fee: The fee for the course and other charges and norms for refund of fee shall be as prescribed by the University from time to time

4. Eligibility for Admission to the Programme:

No student shall be eligible for admission to One year Post Graduate Diploma Programme in Tourism & Elementary Hoteliering Programme (PGDTH) unless he/she has successfully completed a Three Year under Graduate Degree with prescribed number of Credits through the Examinations conducted by a University/Autonomous Institution or possesses such qualifications as recognized by the University. Further a candidate holding three year Bachelor Degree in any discipline from a recognized University without credit system shall also be eligible. The maximum age of a candidate for taking admission in the programme and the gap between the last degree/diploma courses shall be as per the norms prescribed by the university from time to time

4. Selection Procedure: The selection seeking admission to One Year full time Post Graduate Diploma Programme in Tourism & Elementary

Hoteliering Programme (PGDTH) will be based on Merit/ Written test as per norms prescribed by the University from time to time.

5. Semesters

- (a) An academic year shall consist of two semesters:
 Odd Semester (1 Semesters): generally July to November
 Even Semester (II Semesters): generally December to April
 The academic calendar for each semester shall be notified well before the
 commencement of the semester by the Dean School of Management.
 - (b) A semester shall normally extend over a period of 15 weeks. Each week shall have 30 hours of instruction including lab/field work as applicable.

6. Credits

- a. Credit defines the quantum of contents / syllabus prescribed for a course and determines the number of hours of instruction required per week. Thus credits shall be assigned on the basis of the number of lectures / tutorials / laboratory work/ project work and other forms of learning required to complete the course contents in a 15 week schedule:
- b. 1 Credit =1 hour of lecture/instruction per week (1 Credit course = 15 hours of lectures per semester) Instruction can by in the form of lectures / tutorials / laboratory work / fieldwork or other forms. In determining the number of hours of instruction required for a course involving field-work, 3 hours of field work shall be considered equivalent to 1

7. Roll Numbers and Enrollment Numbers

The Dean of School of Management shall allot a roll number to the students after payment realization, thorough scrutiny and verification of the required documents for a particular course. After the completion of the admission procedure the enrolment number for the students shall be allotted by the University at the entry point which shall remain same for the entire period of study in the University.

The procedures for the P. G. Diploma Programmes such as course registration, etc. shall be similar to the Master's programme

8. Course Numbering

Post Graduate Diploma Programme in Tourism And Elementary Hoteliering Programme (PGDTH) shall be identified by the following code.

SOM/PGDTH

- 9. The Credit Based Course Structure: The credit based course structure of One Year Full time Post Graduate Diploma Programme in Tourism & Elementary Hoteliering (PGDTH) Programme is thus structured in the following manner:
 - (i) A P.G. Diploma programme shall carry 48 credits distributed as under:
 - Core Courses 36 credits, Elective Courses 12 credits
 - (ii) The duration of a diploma programme shall be two semesters
 - (iii) Passing minimum for Diploma programme shall be 50% of Marks in each paper/course.

Courses with credits	Semester I	Semester II
Core	18	18
Elective/Optional	06	06

Syllabus of Post Graduate Diploma in Tourism and Elementary Hoteliering (PGDTH)

FIRST SEMESTER (All Core papers are compulsory-Total Credit - 24(18 core & 06 Electives)

Course No.	Title of course	Credit				
		L	Т	Р	С	
SOM/PGDTH/C-01	Principles and Practices of Management	03	0	0	03	
SOM/PGDTH/C-02	Marketing: Concepts & Principles	03	0	0	03	
SOM/PGDTH/C-03	Business Environment	03	0	0	03	
SOM/PGDTH/C-04	Tourism: Concepts and Principles	03	0	0	03	
SOM/PGDTH/C-05	Tourist Resources of India	03	0	0	03	
SOM/PGDTH/C-06	Field Tour Report and Viva-voce	03	0	0	03	
Any one Group as Elective						
Mari	ceting Management Group					
SOM/PGDTH/E-1A	Tourism and Hospitality Marketing	03	0	0	03	
SOM/PGDTH/E-2A	Consumer Behaviour	03	0	0	03	
Human Resource Management Group						
SOM/PGDTH/E-1 B	Legal Environment & Industrial Relationship	03	0	0	03	
SOM/PGDTH/E-2 B	Performance Appraisal & Counseling	03	0	0	03	
Total		24				

SECOND SEMESTER_(All Core papers are compulsory-Total Credit - 24(18 core & 06 Electives)

Course No.	Title of course	Credit				
		L	Т	Р	С	
SOM/PGDTH/C-07	Introduction to Basic Accounts & Financial Management	03	0	0	03	
SOM/PGDTH/C-08	Hospitality Industry Management	03	0	0	03	
SOM/PGDTH/C-09	Human Resource Management	03	0	0	03	
SOM/PGDTH/C-10	Introduction to Travel Agency and Tour Operation	03	0	0	03	
SOM/PGDTH/C-11	Air fare, Ticketing & Air Cargo Operation	03	0	0	03	
SOM/PGDTH/C-12	Training report & Viva-voce	03	0	0	03	
Any one Group as Elective						
Marketing Management Group						
SOM/PGDTH/E-1 C	Advertising, Publicity & Public Relation	03	0	0	03	
SOM/PGDTH/E-2 C	Airlines Marketing	03	0	0	03	
Human Resource Management Group						
SOM/PGDTH/E-1 D	Wages and Salary Administration	03	0	0	03	
SOM/PGDTH/E-2 D	Corporate Restructuring and Human Dimension	03	0	0	03	
	Total	24				

Title: Principles and Practice of management

Subject Code: SOM/PGDTH/C-01 Contact Hours: 45 Hours

Work Load: 03 Hours Per week Credit Points: 03

Objective: The objective is to provide an understanding of basic concepts, principles and practices of management. The aim is to include the ability to apply multifunctional approach to Organizational objectives.

Course Contents

Unit - I

The Basic Management Theory and Practice: Nature and Importance Management, Concept of Management, Management as Science or Art, Management as profession.

Development of Management Thought: Classical Management Theory: Contribution of Taylor & Fayol: Human behaviour approach, Hawthorne studies, Chester Bernard and social system theory, Recent contribution and Overview of shifts in focus in Management thought.

Management function and skills: Management Role, Functions, Various levels of Management; Overview of functional areas of Management.

Management and society: The external Environment, Social Responsibility and Ethics

Unit II:

Planning: The Nature of Planning, Steps in planning and planning process. Fundamentals of planning; mission and objectives, Major kinds of strategies and policies and Technique of decision making

Unit-III:

Organizing: Concept of Organization and organization Theories, Formal and Informal organization. Authority and responsibility, Delegation, Centralization and Decentralization; Span of Management, Authority relationships, Line and Staff relationship, Designing of organizations structure.

Unit-IV:

Staffing and Directing: Fundamental of Staffing; Issues in Managing Human Resources, Human factors.

Motivations Theories of Motivations: McGregor's Theory, Hierarchy of needs theory and Herzberg Theory, **Leadership**: Definition, Ingredients of leadership, leadership Pattern styles.

Communication: Process of communication, Communication in organization, Barriers in communication, Effective communication.

Unit V:

Controlling: The Basic Control process, Control Techniques: Budget, Use of Information Technology, Profit and loss control, Control though ROI, Direct control, Preventive control, Managements Audit.

Suggested Readings

- 1. Drucker, F. Peter: Management-Tasks, Responsibilities & Practices
- 2. Koontz 'O' Donnel whihrich: Elements of Management
- Drucker, F. Peter: The Practice of management
- 4. Drucker, F. Peter: The Practice of Management
- 5. Terry and Frnklin: Principles of Management
- 6. Stoner: Principle of Management
- 7. William H. Newman and E. Kirby Wassen: The Process of Management
- 8. Rao, V.S.P and Rao S: Management Concepts, konark Publishers.
- 9. Prasad L.M., Chan S.: Principles & Practice of Management.
- 10. Agarwal R.D.: Organization & Management, Tata McGraw Hill.

Title: Marketing: Concept & Principles

Subject Code: SOM/PGDTH/C-02 Contact Hours: 45 Hours
Work Load: 03 Hours Per week Credit Points: 03

Objectives: To understand and appreciate the concept of marketing in theory and practice, evaluate the environment of marketing and develop a feasible marketing plan and to understand and appreciate the concept of marketing strategy formulation and implementation

Course Contents

Unit I

Introduction to Marketing, Marketing process and Concepts: from traditional concepts to modern, Indian marketing environment, the marketing mix.

Unit II

Strategic Marketing Planning: Market Segmentation-Bases for segmenting consumer markets, Levels of market segmentation, Market Targeting, Analyzing Buyer Behaviour: Factors affecting consumer behavior, Buyer decision process, Related Case studies.

Unit III

Product and Pricing: Product characteristics and classification, characteristics of services, Product life cycle, Product mix, new product development, Product and brand relationship, brand attributes, branding strategies, product differentiation and positioning. Factors influencing pricing, Pricing methods, to consider when setting prices. Related Case studies.

Unit IV

Integrated marketing communication, Distribution and Promotion: Role of marketing communication, marketing communication mix, advertising, sales promotions, public relation, personal selling, direct marketing. Related Case studies.

Physical distribution and marketing logistics, marketing channels, creating and managing dealer network, retailing, wholesaling, direct marketing, internet marketing.

Unit V

Trends in Marketing: Internal marketing, Socially responsible marketing. Total marketing effort. Marketing information system, marketing research, marketing control, rural marketing in India, Global marketing strategies for Indian firms. Related Case studies.

Suggested Readings

- 1. Kotler, Philip & Armstrong, Gray, "Principles of Marketing", Prentice Hall of India, New Delhi
- 2. Kotler, Philip, "Marketing Management: Analysis, Planning, Implementation and Control", Prentice Hall of India, New Delhi
- 3. Kotler, Philip; Keller, Kevin; Koshi, Abraham and Jha, Mithileshwar, "Marketing Management, A South Asian Perspective", Pearson education.
- 4. Neelamegham, S., "Marketing in India Cases & Readings", Vikas Publishing House, New Delhi
- 5. RamaSwamy, V.S and Namakumari, S, "Marketing Management Planning Implementation & Control', Macmillan Books, New Delhi
- 6. RamaSwamy V.S and Namakumari, S, "Marketing Management", Macmillan Books, New Delhi
- 7. Kumar, Arun and Meenakshi, N, "Marketing Management", Vikas Publishing House, New Delhi.
- 8. Srinivasan, "Case studies in Marketing", Prentice Hall of India, New Delhi.
- Stanton, William J, "Fundamentals of Marketing", McGrawHill, New York
- Enis, B.M, "Marketing Classics: A Selection of Influential Articles", McGrawHill, New York.

Title: Business Environment

Subject Code: SOM/PGDTH/C-03 Contact Hours: 45Hours Work Load: 03 Hours Per week Credit Points: 03

Objective: The object is to educate the students on the role of business in modern society. Emphasis is placed on the significant relationship, which exists between business and the social, legal, political, economic, financial and fiscal environment in India. Also analyze the competitive business environment

Course Contents

Unit I

Introduction: Business environment, Economic environment of business, non-economic environment of business, Environment and Management. Nature of Economic System: Free Market Economy, Social Economy, Mixed Economy, Privatization.

Economic Policies: The theory of economic policy, fiscal policy, monetary policy, physical policy.

Unit II

Indian Economy: The Indian corporate sector, The Public Sector, The Joint Sector, The Co-Operative Sector, Small Scale Industry, The Infrastructure Sector, The Social Sector, The Capital Market, Government Machinery for Industrial Economy.

Unit III

Economic Policy Statements and Problems: Industrial policies of the past, the industrial policy 1990, the industrial policy reforms in the nineties, foreign trade policies and related measures, some aspects of Indian fiscal management, some aspects of Indian monastery management.

Unit IV

Economic Legislation: Monopolies and Restrictive Trade Proactive (MRTP) Act, Company laws, SEBI regulations on corporate restrictions, FEMA.

Unit V

International Economic Environment: New world economic order, Economic Transition in India-Liberalization, Privatization and Globalization global position of India, India and WTO, India and economic sanctions, India's balance of payment outlook, national companies global reach.

Suggested Readings

AdhikariM - Economic Environment of Business

2. Agarwal AN - Emerging Dimensions of Indian

Management

3. Cherunilam Francis - Business Environment

4. Datta R. and Sundhran KPM - Indian Economy

Title-Tourism: Concepts and Principle

Subject Code: SOM/PGDTH/C-04 Contact Hours: 45 Hours

Work Load: 03 Hours Per week Credit Points: 03

Objective: The objective is to provide an understanding of basic concepts, principles of tourism.

Course Contents

Unit I: Introduction to Tourism:

Concepts and Issues, Historical Development of Tourism, Technical Definition of tourism and tourists, Understanding the Tourist, Types of Tourist, Travel and Tourism Intermediaries, Transport and Tourism, Tourist Attractions, Tourism Accommodation. Tourism System, Factors Effecting Tourism Systems, Tourism Demand, Tourism Supply Issues, Tourist Motivation.

Unit II: Managing Tourism Operations and Tourist Activities:-

Tourism and Entrepreneurship, Tourism and Information Technology, The Role of the Public and Private Sector in Tourism.

Economic Impacts, the Multiplier Effect, Social and Cultural Impacts, Environmental Impacts, The challenge of Sustainability, carrying capacity, alternative and green tourism philosophy

Unit: III:- Marketing Tourism:

Concepts and Issues, Marketing Tourism: Destination Management, Tourism Product, Difference between Tourism Product and Other Consumer Product.

Unit IV: Tourism Trends and Philosophies

Trends and Themes in the use of Tourist Resources, Urban Tourism, Rural Tourism, Coastal and Resort Tourism, Tourism in the less Developed World. Upcoming Tourism Opportunities, New Realities, New Horizon. Growth of International Tourism, Status concern of top 10 destinations in India and the World, Domestic, Inbound and Outbound Tourism in India

Unit V: Tourism Planning and Tourism Organization:

Conceptual Meaning of Tourism Planning, Types and Process of Tourism Planning. Structure and Role of WTO, PATA, IATO, TAAI, ASTA and Department of Tourism Govt. of India.

Suggested Books:

- 1. Tourism: A Modern Synthesis: Stephen J Page, Paul Brunt, Graham Busby and Jo Connell
- 2. Business of Tourism- Christopher J., Hollway
- Discovering Hospitality and Tourism- Jack D. Ninemeier and Joe Perdue, Pearson Education

Title: Tourist Resource of India

Subject Code: SOM/PGDTH/C-05 Contact Hours: 45 Hours

Work Load: 03 Hours Per week Credit Points: 03

Objective: The module gives information of country's tourist places of national and international importance and it helps students to know the background elements of tourism industry of our country.

Course Contents:

Unit I

Introduction: Concepts, meaning and characteristics, typologies and nature, definition and differentiation and nature and scope of tourist places in India.

Unit II

Natural Resources: Wildlife Parks, Sanctuaries and Tiger reserves in India with case studies of Raja-ji-National Park, Jim Corbett Tiger Reserve, Har-Ki-Doon Sanctuary, Bharatpur Bird Sanctuary and Bhuyandar-Valley of Flowers.

Unit III

Natural Resources: Hill Stations and Coastal Tourism:

Study of Hill station attractions and their environs with case studies of Mussoorie, Nainital, Shimla, Darjeeling. Sustainable Tourism Development and Carrying capacity in Hill stations

Beaches and Islands: Resources and their use patterns. Case studies of Goa, Kovalam and Gopalpur Sea beaches.

Unit IV Socio-Cultural Resources

Buddhist and Islamic Resources: Bodh Gaya, Nalanda, Kushinagar, Sarnath, Sanchi and Ajanta. Islamic resources: Delhi, Agra and Fatepur Sikri.,

Important fairs and festivals with case studies of Kumbh Mela, Puskar Fair, Surajkund Craft Mela and Puri Rath Yatra.

Unit V Socio-Cultural Resources

Hindu Resources: Khajuraho, Jaipur, Mahabalipuram, Tanjore, Hampi, Ellora, Elephanta and Konark. National Museum, New Delhi

Suggested Readings:

- 1. Mukarjee, R.K. The Culture and Art of India, George Alleene Unwin Ltd., London, 1959.
- Oki Morihiro Fairs and Festivals, World Friendship Association, Toyko, 1988.
- 3. The Treasures of Indian Museumes, Marg Publication, Mumbai.
- 4. Archaeological Survey of India publication on archaeological places of India.
- 5. Mitra, Devla Buddhist Aruhitecture, Calcutta.

Title: Field Tour & Viva-voce

Subject Code: SOM/ PGDTH/C-06 Contact Hours: 45 Hours

Work Load: 03 Hours Per week Credit Points: 03

Objectives: This module is prescribed to make students appraised on tourists' places in the Himalaya. There will be a field visit of six to ten days duration in a specific destination in Himalaya during the semester period duly approved by the Director. All students are required to submit the field study tour reports of their field visits in the department 15 days before the first semester Viva-voce examination. The Viva-voce shall be conducted on the basis of theory papers and field visits and marks shall be awarded both by Internal and External examiners. The aggregate of both the examiners shall be awarded to the candidates there upon.

Any one Group as Elective

Marketing Management Group Title: Tourism and Hospitality Marketing

Subject Code: SOM/PGDTH/E-1A Contact Hours: 45 Hours

Work Load: 03 Hours Per week Credit Points: 03

Objectives: Course aims at understanding service marketing and marketing approaches for various components of tourism and

hospitality.

Course Contents

Unit I

Tourism and hospitality as Service Marketing: Understanding the relationship between Services Phenomenon, Characteristics of Services, and Study of Consumer, hospitality and travel industry, relationships between customer value, satisfaction and quality, marketing management philosophies, services, characteristics of hospitality and tourism marketing, the marketing environment.

Unit II

Understanding tourism and hospitality marketing: Marketing information system, developing information: internal records, marketing intelligence, marketing research and process, analyzing and distribution of information. The external influence, consumer behaviour, competitive strategy.

Unit III

Tourism and hospitality marketing mix: Tourism and hospitality products, designing and delivering service quality, pricing and cost structure, choosing the channel.

Unit IV

Promotional mix in tourism and hospitality: communication strategies using a an advertising agency, integrated direct marketing system, effective sales promotion, public relation as promotional tool, designing the packaging, the changing role of personal selling.

Unit V

Implementing the marketing concepts: joint marketing ventures, marketing tourist destination, domestic airlines hotels and amusement parks, barriers to implementation, control and monitoring the marketing effects

Suggested Readings:

- 1. Ravishankar: Service Marketing
- 2. Stephen Shaw: Airline Marketing & Management
- 3. Philip Kotler, John Bowen & James Makens: Marketing for Hospitality and Tourism.
- 4. Alastair M. Morrison: Hospitality and Travel Markets.

Title: Consumer Behavior

Subject Code:SOM/PGDTH/E-2A Contact Hours: 45 Hours

Work Load: 03 Hours Per week Credit Points: 03

Objective: The Course is intended to develop students' understanding of the complex interactions determining consumer choice behaviour. This module provides sound base to understand Services Marketing.

Course Contents

Unit I: Characteristics Affecting Consumer Behaviour: Cultural factors, Social factors, Personal factors, Psychological factors. Models of Consumer Behaviour - Black Box model, High Commitment and Low Commitment Consumer Behaviour.

Unit II: Examination of Tourist Forms and Types and their Characteristics: Activities, Interests and Opinions of Tourism Market Segments and their Buying Decision Behaviour.

Unit III: Buyer Decision Process: Need recognition, Information search, Evaluation of alternatives, Purchase decision, Post purchase behavior. Buyer Decision Process for New Products. Stages in the adoption process, Individual differences in innovativeness, Influence of product characteristics on rate of adoption.

Unit IV: Specific Consideration of Host-Guest; Interaction and their impact on Physical, Social and Cultural Environments, Cross-cultural impacts.

Unit V: Management Implications: Consideration of the implications for Tourism Management, Communication, Promotion, and Tourist-Guide Interactions.

Suggested Readings:

- 1. Kotler, Philip and Armstrong, Philip, Principles of Marketing, Prentice Hall of India- 1999.
- 2. Mathiesen A. and Wall G., Tourism: Economics, Physical and Social Impacts Longman, London, 1992
- 3. Mayo, E. and Jaris, L., The Psychology of Leisure Travel CBI Publishing Co., Boston Mass, 1991
- 4. Pearc,e P.L., The Social Physiology of Tourist Behavior Pergamon Press,1982
- 5. Krippendorf, L., The Holiday Makers Heinemann, 1987
- 6. Smith, L.V. (ed.), Hosts and Guests : The Anthropology of Tourism Basil Blackwell,1978
- Assael, H., Consumer Behaviour and Marketing Action, Kent, Boston, 1985
- 8. Hoyer, Consumer Behaviour, 1998.

Human Resource Management Group

Title: Legal Environment and Industrial Relationship

Subject Code: SOM/PGDTH/E- 1B Contact Hours: 45 Hours

Work Load: 03 Hours Per week Credit Points: 03

Course Contents

Objectives:

The purpose of this course is to develop and understanding of the various facets of legal environment and Industrial relations.

Unit-1

Factories Act, 1948- Factory, Manufacturing process and services, Provision related to Health, Safety and welfare of the employees, Holidays, Employment of young persons

Unit-2

Workmen's Compensation Act, 1923- Types of Disablement, Wages, Dearness allowance, rules regarding workmen's cpmpensation, Occupational diseases, Compensation for death, permanent disablement, permanent partial disablement, and temporary disablement, notice and claims

Unit-3

Industrial Disputes Act,1947- Ingredients of industrial Dispute, Individual and collective Dispute, Layoff, lock out, Retrenchment, Strike, Unfair labour Practices, Procedure for settlement of Industrial disputes and authorities under the act, Collective Bargaining

Unit-4

The industrial employment (Standing orders) Act,1946- Industrial establishment, Procedure for certification of standing orders, Payment of subsistence allowance,

Unit-5

Trade Union Act, 1926- Registration of trade union, Registration, Cancellation of registration, Rights and privileges of a registered trade union, duties and liabilities of a registered trade union, Regulations and Penalties, Workers participation in management

ILO: Formation and mandatory provisions on employee welfare, Child Labour, legal provisions to prohibit Child labour in Business enterprises

Suggested Readings:

- (1) Kuchhal M C Mercantile Law
- (2) Kapoor N D Mercantile Law
- (3) Singh Avatar Company Law
- (4) Yodar, Dale Personnel Management and Industrial Relations, Prentice Hall India, New Delhi.

Title: Performance Appraisal and Counseling

Subject Code: SOM/PGDTH/E-28 Contact Hours: 45 Hours

Work Load: 03 Hours Per week Credit Points: 03

Objectives: To give Students complete exposure to all aspects of Performance Appraisals and Counseling, Post Appraisal and Performance Management.

Course contents

Unit I

Performance Appraisal: The Past and the Future Human Resource Development and Performance Appraisal, Meaning, Need, Purpose, Content.

Unit II

Designing your Performance: Key Business Process, Competitive Advantage, Role Clarity, Accountability and Effectiveness increasing Self Awareness and Understanding, Self Appraisal.

Unit III

Performance appraisal process: Identifying KRAs, KPAS, SMART goals, and priority matrix, preparing a performance plan, using performance appraisals data, making performance appraisals work. Indian Successes Stories

Unit IV

Recent performance appraisal techniques and Score Card System: 360 Feed Back System, HR Accounting, Assessment Centers, Capital MBO and BARS. Balanced Score Card, Employee Score Card, HR Score Card, PcMM Model.

Unit V

Performance Counseling and Mentoring: Meaning and Definition, Principles of Counseling, Process, What is Counseling is NOT; Directive and Non-Directive Types of Counseling, Characteristics of Good Counselor, Post Appraisal Interviews, Potential Appraisal Performance improvement Strategies.

Suggestive Readings:

- 1. Human Resource Management by Gary Desler Pearson/ PHI Education 10th Edition
- 2. Appraising and Developing Managerial Performance by TV Rao, Excel Books 360
- 3. Appraisal and Management by TV Rao and Uday Pareekh

SECOND SEMESTER

Title: Introduction to Basic Accounts & Financial Management

Subject Code: SOM/PGDTH/C-07 Contact Hours: 45 Hours Work Load: 03 Hours Per week Credit Points: 03

Objectives: The module will enable the students to understand principles of accounting in business operation and the basic objective is to teach students on principles of financial management and to brief inform them about the techniques of preparing financial information.

Course Contents

Unit-I:

Financial Accounting: Concepts and Conventions Double Entry System, Preparation of Journal, Ledger and Trial Balance; Preparation of Final Accounts: Trading, Profit and Loss Account and Balance Sheet.

Unit-II: Nature of Financial Management and Financial Planning:

Financial Function, Meaning, Role, Scope and Importance of Financial Management, Financial Planning: Capitalization, Capital Structure and Capital Budgeting. Capital Structure and Managerial Policies, Trading on Equity, Financial Leverage.

Unit-III: Working Capital Management: Concepts, need, determinant of working capital, estimates of working capital, estimates of working capital and financing of current assets, management of cash, inventory management and accounts receivable.

Unit-IV: Management of Long Term & Short Term Funds:

Sources of Finance Long term and short Term, shares and debentures, Trade Credit, Unsecured loans, loans from Commercial Banks and other institutions, public deposits etc, Advantages and Disadvantages of different sources of funds.

Unit V: **Dividend decision:** Dividend Policy-Meaning and determinant, Formulation of stable dividend policy and advantage factors influencing dividend policy.

Suggested Books:

- Anthony and Reece, Management Accounting Principles: Text and Cases
- 2. Pandey, I.M. Management Accounting: A Planning and Control Approach, Vikas Publication.
- 3. David, D., The Art of Managing Finance, Mc Graw Hill.
- 4. Pandey, I.M. Financial Managemnt, Vikas Publication
- 5. Van Horne, Financial Managemnt and Policy, Prentice Hall
- 6. Pandey, I.M., and Bhatt, Ramesh, Cases in Financial Managemnt, TATA Macgraw Hill

Title: Hospitality Industry Management

Subject Code: SOM/PGDTH/ C-08 Contact Hours: 45 Hours

Work Load: 03 Hours Per week Credit Points: 03

Objective: This module is prescribed to appraise students about the important departments of a classified hotel and to know various aspects related to accommodation industry.

Course Contents:

Unit I:- The Hospitality Industry: Introduction to Hospitality Industry: Classification of Hotels - Star Rating of Hotels - Classification on the basis of size, Location, Clientele, Duration of stay, level of Service - Classification on the basis of ownership - Alternative Accommodations - Hotel Tariff Plans - Types of Guest Rooms, forces affecting growth and change in the Hospitality Industry.

Unit II:- Organization Structure: Structure of Major Departments of a hotel- Front Office, Housekeeping, Food and Beverage Service Departments, Food Production, Engineering and Maintenance, Accounts, Human Resource, Security, Sales Marketing, Purchase etc.

Unit III:- Front Office Operations: Room Reservations, Registration - Allotment of rooms - Stay, Departure - Handling FIT GIT - Guest - Handling guest mail - Message-Handling - Custody and control of keys - Guest paging - Safe deposit locker, left luggage ,handling, wake up call, Handling Guest Complaints.

Unit IV:- Housekeeping and Food and Beverage Services: The operational areas of the Housekeeping Room Cleaning, Public area Cleaning, food services and food and beverage department, job description of personnels of Housekeeping and F&B Service department.

Unit V: - Management Contracts and Franchising: Advantages and disadvantages of management contracts, franchise operation procedure, advantages and disadvantages of franchise, franchise fee, franchise selection. Major Hotel Chains of India and of World.

Suggested Readings:

- Hotel and Lodging Management an Introduction: by Alan T. Stutis & James F. Wortman, John Willy & sons
- 2. Management in the Hospitality industry by Tom Power and Clatan W.Barrows, John Willy & sons
- 3. G. Raghubalan & Smritee Ragubalan: Hotel Housekeeping operations and Management.
- 4. Jagmohan Negi, Hotels for Tourism Development, S. Chand, New Delhi.
- 5. Jatashankar R Tewari (2009), Hotel front office operations and Management, Oxford publication New Delhi.
- 6. Gray and Ligouri (2000), Hotel and Motel Management and Operations, PHI, New Delhi.
- 7. Sudheer Andrews (2009), Hotel Front Office Training Manual, Tata McGraw Hill, Bombay.

Title: Human Resource Management

Subject Code: SOM/PGDTH/C- 09 Contact Hours: 45 Hours

Work Load: 03 Hours Per week Credit Points: 03

Objectives: To develop an understanding of the human resource management with respect to various aspects of personnel management and industrial relations.

Course Contents

Unit I

Over view and model of personal/human resource management, nature, scope and importance of human factor in managing modern organisation, personal/human resource activity, strategic human resource management.

Unit II

Human Resource Planning: Meaning and nature of human resource planning, need for human resource planning, planning process. Job analysis, methods of job analysis, job description,

Unit III

Recruitment, Sources of Recruitment, Process of Selection, placement and induction.

Unit IV

Training & Development: Need, objectives and methods of training, significance of training, management development Program principles and methods, transfer and promotion, performance appraisal.

Unit V

Wage and salary administration, wage policy concept, role and importance, developing a pay structure, determining individual rates of pay, benefits.

Suggested Readings

Heneman, Schooab
 Aswathppa, A
 Yoder Dale
 Personnel/Human Resource Management
 Human Resource & Personal Management
 Personnel Management and Industrial Relations
 Singh Chandra & Personnel Management and Industrial Relations

Title: Introduction to Travel Agency and Tour Operation Business

Subject Code: SOM/PGTHS/C-10 Contact Hours: 45 Hours Work Load: 03 Hours Per week Credit Points: 03

Objective: In this module students will understand the conceptual meaning and differentiation between Travel agency and tour operation. Further, they can get Knowledge on formalities and documentation needed to set up tour and travel units.

Course Contents:

Unit I:

Travel Agency and Tour Operation business: Concept of Travel Agencies and tour Operators; History; Present status and future prospects of Travel Agency Business,. The Indian Travel Agents and Tour Operators-an overview. Travel Agency and Tour Operators: Linkages and arrangements with hotels, Airlines and Transport Agencies and other segments of Tourism Plants.

Unit II:

How to Set Up a Travel Agency? Various types of organizations: Proprietorship, Partnership, Private Limited and Limited. Procedure for approval of Travel Agents, Tour Operators by Department of Tourism, Government of India. IATA rules and regulations, Basis of approval of a Travel Agency. Study of various fiscal and nonfiscal incentives available to travel agencies and tour operators business.

Unit III:

Travel Terminology and Travel Trade Organization: Current and Popular Travel Trade Abbreviations and other terms for supporting sources. Travel Agency Manuals, ABC, TIM, and other relevant manuals. Travel organizations: Travel Agents Association of India (TAAI), Indian Association of Tour Operators (IATO), International Air Transport Association (IATA).

Unit IV:

Function of a Travel Agent and Tour Operator: Understanding the functions of a Travel Agent, travel information and counseling to the tourists, reservation, ticketing, documentation, handling business/corporate clients including Conference and Conventions, sources of income: commission, service charges.

Market research and tour package formulation, assembling, processing and disseminating information on destinations, preparation of itineraries. Handling of tour file, sources of income for tour operation.

Unit V: Organization structure, Management and Products of leading Travel Agencies of India: Case Study of Kuoni. SOTC, Thomas Cook, Orbit; Le Passage, Make My Trip, ITDC& GMVN.

Suggested Readings:

- 1. Holloway, K.C., The Business of Tourism (1983), Mac Donbald and Evans, Plymounth.
- 2. Syratt Gwenda, Manual of Travel Agency Practice, Buutterworth Heinmann, London, 1995
- Susan Webster, Travel Operating Procedures (Second Edition),- Van Nostrand Reinhold New York.
- 4. Fuller-Travel Agency Management, South-Vestern Publishing Co.
- 5. Chand Mohinder, Travel Agency Management, Anmol Publication Delhi.
- ${\bf 6.\ Gupta\ S.K.,\ International\ Airfare\ \&\ Ticketing,\ UDH,\ Publisher.}$

Title: Air Fare, Ticketing and Air Cargo Operation

Subject Code: SOM/PGDTH/ C- 11 Contact Hours: 45 Hours

Work Load: 03 Hours Per week Credit Points: 03

Objectives: This Module is intended to prepare the students to make them well versed with the modalities the reservation and issuance of International air ticket.

Course Contents

Unit I

Aviation Geography: IATA areas, Sub Areas, Sub Regions. Time Calculation: GMT variation, Concept of Standard Time and Day light saving time, Calculator of Elapsed time, Flying Time and Ground Time and Minimum Connecting Time.

Unit II

Minimum Connecting Time, CRS, Comparative Study of Different CRS System. CRS Functions: City pair Availability, Flight Bookings, Levels of CRS Participation, Airline Tickets, CRS Regulating Issues. PNR, Fare Quotes, Pre-assigned Seats, Special Traveler Account Records, Queues.

Unit III

Introduction to Fare Calculation: 3 letter City Code and Airport Code, Airline Designated Code, Global Indicator. Familiarization with Air Tariff: Currency Regulation, NUC Conversion Factors, General Roles, Mileage Principles. Fare Construction with extra Mileage Allowance (EMA), Extra Mileage surcharge (EMS). Higher Intermediates Point (HIP).

Unit IV

Fare Calculation for One Way Journey, Back Haul Minimum Check (BHC), Mixed class Journeys, Fare Calculation of circle Trip, Circle Trip Minimum Check, Practices of Filling of Passenger Ticket (With issuance of Ticket with Itineraries One way (OW) Return (RT) on EMA, EMS, HIP, CTM, BHC, addon and mixed class.

Unit V

Air Cargo Operation: Types of Air Cargo, Cargo needing Special Attention. Introduction to Dangerous Goods Regulation, Documentation for Cargo handlers, Air wage bill.

Suggestive Reading:

- 1. OAG
- 2. Air Tariff Book
- World Wide Rules
- 4. IATA Ticketing Hand book
- 5. Airport Business R. Boganis
- 6. All you wanted to know about Airlines Functions K. Sikdar
- 7. Gupta S. K. International Air Fare and Ticketing, UDH Publishers Delhi.

Title: Training Report and Viva-Voce

Subject Code: SOM/PGDTH/ C -12 Contact Hours: 45 Hours

Work Load: 03 Hours Per week Credit Points: 03

Each Student is required to undergo six to eight practical training in any approved Tourism and Travel Unit in which he or she may be attached by the

Department. On completion of Training all students are required to submit their training report to the HOD. On the basis of training report Viva-voce shall be conducted. Marks shall be awarded separately by Internal and External Examiners and marks awarded by them will be averaged to determine the marks of the students.

(Any one Group as Elective)

Marketing Management Group

Title: Advertising and Public Relation in Tourism & Hospitality Business

Subject Code: SOM/PGDTH/E-1C Contact Hours: 45 Hours

Work Load: 03 Hours Per week Credit Points: 03

Objectives: This module intends to train the students on Planning and

Management of Advertising and Public Relation in Services Industries.

Course Contents:

Part A: Advertising

Unit I: Advertising - Its purpose and functions, Advertising Spectrum: Role of Advertising, Benefits of Advertising; Non-Commercial Advertising; Ethical Issues in Advertising; Need for Advertising; Advertising Process: Effectiveness of Advertising; Speed of Response; Audience Perception; Perceptual mapping; Media Decisions: Role of Media; Print media; related decisions; Media research and Advertising decisions.

Unit-II: Advertising Appropriation:

Introduction: Methods of Determining Appropriations; Current practices; Advertising Appropriation for Services Products; Allocation of Advertising Budgets; Area of Assessment; Pre-placement Evaluation of Advertising; Post Testing

Unit - III : Advertising Agency Function, Selection and Co-ordination:A Consultant's role; Function of Advertising Agency; Consideration for Advertising Agency Selection; Co-ordination with the Agency; Changing Agency; Specialized Advertising; Industrial Advertisements; Institutional Advertisements; Non-Commercial Advertisements

Part B: Public Relations

Unit - IV: Introduction to Public Relation: What is Public Relation? Public relation and other disciplines; Public Relation Business; Public Relations Strategies and Programmes; Preparing a Budget of Public Relation, Media Relations; Introducing the Media; Media Relation Development; Managing and Targeting News and Features.

Unit -V: Sponsorship : Managing and Developing Sponsorship; Events, Organising Events; Public Relation at Exhibitions, Conferences; Openings and Inauguration; Developing PR skills and activities

Suggested Readings:

- (a) Diwan, Parag, 1998, Advertising Management.
- (b) Thakur, D., 1998, Advertising Marketing and Sales Management.
- (c) Gupta, S.L., & Ratna, V.V., 2004, Advertising & Sales Promotion, Sultan Chand & Sons.

Title: Airline Marketing

Subject Code: SOM/PGDTH/ E-2C Contact Hours: 45 Hours

Work Load: 03 Hours Per week Credit Points: 03

Objective: The objective of this Course is to give students a complete exposure to all aspects of Airline Marketing.

Course contents

Unit I

The Airline Industry: Marketing Environment: Historical Growth of Airline Industry, Scenario in Deregulated and Liberally Regulated Air Travel, Privatization of State Owned Airlines, Mega Carriers and Globalization, Internal Growth and Acquisition, Marketing Alliances.

Unit II

Market Segmentation: Air Passenger Market: Segment Variables, Need, Bond and Demographic Characteristics of Long Haul and Short Haul Travelers, Business Travel Market and Leisure Travel Market. Segmentation Variables: Air Freight Market, Future Changes in Customer requirements.

Unit III

Airline Marketing Strategy: The Business Market Strategy, Leisure Market Strategy, Air Freight Strategy, Diversification versus Specialization.

Unit IV

Designing the Product: The Product life cycle Model and Airline Marketing, The Product Analysis for Airlines: Fleet and Scheduled Related Product Features, Customer Service Related Product Feature.

Unit V

The Structure of Passenger Pricing Policy, Distribution of Product: CRS/GDS. Airline Selling, Advertising and Sales Promotion: Methods and Policies.

Suggested readings:

- 1. Stephen Shaw, Airline Marketing and management, Pitman publication
- 2. International Marketing Management, Jain, CBS Publication
- 3. International Marketing Rather & Jani, HH Publication
- 4. Service Marketing, PN Pandey, HR Appannaiah, S Anil Kumar

Human Resource Management Group

Title: Wages and Salary Administration

Subject Code: SOM/PGDTH/ E-1 D Contact Hours: 45 Hours

Work Load: 03 Hours Per week Credit Points: 03

Objective: The objective of this Course is to give students a complete exposure about salaries and wages management.

Course Content

Unit-1 Wages and Salary- Concepts of wages, Minimum wages, Fair wages, Living wages and other types of wages, Theories of remuneration, Components of remuneration, Incentives, Fringe Benefits, Types of Fringe benefits, Factors in determining the wages.

Unit- 2 The Payment of Wages Act, 1936 : Rules for payment of wages, Fixation of wage periods, Time of payment of wages, Medium of payment of wages, Deductions from wages, Limits on deductions, Maintenance of registers and records.

Unit-3 The Minimum Wages Act, **1948:** Concept of adolescent, child, Cost of living index, wages as defined in Sec2(h)Minimum rate of wages, Different minimum rates, Minimum rate of wages, Procedure for fixing and revising minimum wages safeguards in payment of minimum wages, Rates of overtime, wages in kind, fixing hours for a normal working day.

Unit-4 The payment of Bonus Act, 1965 : Meaning of Bonus, Accounting Year, available surplus, Eligibility and disqualification for bonus, determination of Bonus, Allocable surplus, concept of maximum and minimum bonus, Time limit for payment of bonus, Penalties and offences.

Unit-5 Gratuity- Difference between gratuity and pension, Concept of superannuation, Rate of gratuity and provisions as per Payment of Gratuity act 1972.

Suggested Readings:

- (1) Mamoria C.B. Human Resource Management
- (2) Kapoor N. D. Mercantile Law
- (3) Flippo, E.B. Princilpes of Personnel mangement
- (4) Heneman, Schwab, Fossum Dye:- Personnel/Human Resource Management.
- (5) K. Aswathapa:- Human Resources and Personal Management.
- (6) L.M. Prassad:- Principles and Practices of Management

Title: Corporate Restructuring and Human Dimension

Subject Code: SOM/PGDTH/ E-2D Contact Hours: 45 Hours

Work Load: 03 Hours Per week Credit Points: 03

Objectives: To prepare Students as Organizational Change Facilitator.

Course Contents

Unit I

Organizations and the Need for Change: Why Organizations, Factors Influencing Organizations, Types of Change.

Unit II

Preparation for Corporate Restructuring: Human Aspects Plans, Restructuring Designs, Re-engeeniering, Downsizing, Optimization etc.

Unit III

Training and Development: Overview, Objectives, Definitions, System View, Needs Assessments, Organizational Analysis, Employee Obsoleteness, Multi skilling. Job Analysis, Personal Analysis, Designing a Learning Environment, Learning Patterns

Unit IV

Development of Training Materials: Training Transfer, Training Methods (Benefits, Limitations) Evaluation, Cost Factor in Training.

Unit V

Special Training Programs: Employee Orientation Programme, Training for Teams, Creativity Training, Training for International Assignments.

Suggestive Readings:

- 1. Udai Pareekh Training Instruments for Health Management, TATAMc Graw Hill, New Delhi.
- 2. Jeffery N. Lowenthal, Re-engineering TATA Mc Graw Hill, New Delhi.
- 3. Josheph Weiss, O.B. and Change (Vikas Pub. II edition).
- 4. M.N. Mishra, O.B. and Corporation Development (Himalaya Publication)
- 5. Bohlander/ Snell/ Sher Man, Managing HR (For Training and Development) Thompson Publication.

ACADEMIC ORDINANCES FOR UNDER GRADUATE AND POST GRADUATE COURSES OF STUDY

(Under section 28)

ADMISSIONS TO COURSES OF STUDY

- 1. The admission of candidates to courses of study in the University shall not be made, except in accordance with the provisions of this ordinance.
- 2. (a) Subject to the provisions of sub-clause (b), admission to a course of study shall be made in the order of merit of
 - (i) the marks obtained at the Qualifying Examination; or
 - (ii) the score at an Admission Test, comprising one or more written Papers, and, where so provided in the Rules, a Group Discussion or Personal Interview or other presentation, or more than one of them; or
 - (iii) the marks, referred to in serial number (i), and the score referred to in serial number (ii), taken together, as such or proportionately, as modified, in accordance with the provisions of the Rules, by the application of weightages, premia and discounts, and of special considerations for specified categories of candidates: Provided further that the admissions of foreign students and of candidates sponsored by any approved institution or organization against earmarked seats for such institutions or organizations shall be governed by the special rules in that regard.
 - (b) Not with standing anything to the contrary contained in this Ordinance, or in the general or particular Ordinances or Regulations governing the courses of study to which this Ordinance applies, seats shall be reserved in each course of study for different categories of candidates, in accordance with the directions of the University Grants Commission and the Government of India and with the provisions of laws made by Parliament.
- 3. (a) There shall be an Admission advisory Committee of the University for the course of study which shall comprise
 - (i) the Vice-Chancellor (Chairperson)
 - (ii) the Pro-Vice-Chancellor or, where there is no Pro-Vice-Chancellor, a Professor nominated by the Vice-Chancellor, for such period as he/she may determine;

- (iii) the Deans of the Schools;
- (iv) the Director of Campuses.
- (v) Dean Student Welfare
- (b) The Registrar shall ex officio be the Secretary of the Admissions Committee, but shall not be deemed to be a member thereof.
- (c) The International student Advisor, if any, and the Proctor shall be specially invited to all meetings of the Admissions Committee.
- 4. (a) Subject to the provisions of this Ordinance or Regulations governing courses of study in the University, the Admission Committee shall, in respect of the courses of study within their respective jurisdiction:-
 - (i) lay down the principles or norms governing the policy of admission and determine the criteria, programme and procedure of admission thereto, in general or for each academic year;
 - (ii) frame the Admission Rules and revise them from time to time;
 - (iii) except in cases where the seats in a course of study have been specified in the Ordinance or the Regulations governing it, determine, for each academic year, the seats in the courses of study concerned the seats in different subjects under each course of study; Provided that in the case of professional discipline, such seats shall be in conformity with the provisions of the Regulation of Guidelines of the Apex Body for such professional discipline;
 - (iv) lay down the last date for admissions to the course of study concerned, which shall, in the case of academic programmes on the Annual system, not be more than five weeks after the date of commencement of the academic year or, in the case of an academic programme on the Semester system, not be more than three weeks after the date of commencement of the concerned Semester;
 - (v) appoint such number of sub-committees as it thinks fit and nominate a person or a Committee as the admitting authority in respect of each such course of study; and
 - (vi) consider matters referred to it by any authority or other body of the University, or the Vice- Chancellor, and perform such other functions as may be assigned to them by the Ordinance or Regulations, the Executive Council, the Academic Council or the Vice- Chancellor.
 - (b) The rules and procedure of admissions, including the structure, organization and conduct of Admission Tests, in respect of different courses of the study in the University, as subsisting on the date immediately preceding the commencement of this Ordinance, shall

continue in force upon such commencement, pending the framing and implementation of the Rules and Procedure in that regard under the provisions of the Ordinances and Regulations, subject to such adaptations or modifications therein, as the Vice- Chancellor may direct in order to bring the same into accord with the Ordinances and Regulations, or as may appear to the Vice-Chancellor to be expedient or necessary in the circumstances;

Provided that all such adaptations and modifications shall be reported by the Registrar to the Admission Committee.

- (c) While deciding any matter in respect of the rules, procedure and programme of admissions to degree-granting courses of study under the provisions of sub-clause (a), the Admission Committee shall give due consideration to the recommendations made in respect thereof by, or may seek the advice of, the Boards of Admissions for the said courses of study for degree programmes in the University under the Schools;
- (d) The constitution of he Boards of Admissions, referred to in subclause (c), shall be as follows:-
 - (i) the Dean of the School concerned (Chairperson)
 - (ii) the Heads of the Departments assigned to the School, and
 - (iii) the two senior most Professors of the School (not being the Dean or the Head of the Department), by rotation in the order of seniority, for a period of two years.
 - (e) Every student admitted to a course of study in the University shall be required to complete the prescribed formalities of enrollment in the Schools, not later than one week from the date of his/her admissions: Provided that the Dean, may extend the last date for the completion of such formalities, but no such extension shall be granted beyond two weeks of the last date for admission.
 - (f) Within two weeks of the last date for completing the formalities of enrollment by the admitted students, referred to in sub-clause (e) the person or committee responsible for admission to courses of study in the School and Departments of the University, shall submit to the Registrar the final list of students admitted to different courses of study for the academic year concerned specifying in the score on which the order of merit was determined, in respect of each admitted candidate, and shall submit therewith the Transfer or Migration Certificates of such students as have been admitted to the University

- system for the first time or have rejoined the University.
- 5 (a) The admissions Committee shall function under the general superintendence of the Academic Council, and their proceedings shall be reported to Academic Council, which may review any decisions taken by them and issue directions to them.
 - (b) The Academic Council may constitute a Standing Committee on Admissions, to deal, on its behalf, with matters relating to admissions.

GENERAL PROVISIONS ON COURSES OF STUDY (Under Section 28)

- The Ordinances and Regulations governing courses of study for degrees, Diplomas, Certificates of Proficiency and Special Certificates, as were in force on the date immediately preceding the commencement of this ordinance, or as had been approved by the Academic Council on or before the said date, shall continue to apply, or shall apply, as the case may be, to the courses of study concerned, up to their amendment, notification or repeal by the Executive Council on the recommendations of the Academic Council.
- 2. (a) The Academic Council may constitute a committee to review the Ordinance and Regulations referred to in clause 1, and recommend such changes in them as may be appropriate to effect structural rationality and uniformity in the same, and also to recommend the norms that may be followed in the framing of such Ordinances and Regulations and the distribution of the subject-matter thereof between each such Ordinance and the related Regulations.
 - (b) The Vice-Chancellor shall take all necessary steps towards the application and observance of the recommendation of the Committee referred to in sub-clause (a), as approved by the Academic Council and the Executive Council.
- 3. Admissions to the Masters Programme shall be through entrance examination conducted by the University or such agency as may be authorized by the University, and each programme shall be based on the choice based credit system in which Credit defines the quantum of contents/ syllabus prescribed for a course and determines the number of hours of instruction required per week. (Under clause 2 (iv) of Section 6)

4. Eligibility:

- (a) No student shall be eligible for admission to a Master's degree programme in any of the school/faculty unless he/she has successfully completed a three year undergraduate degree or earned prescribed number of credits for an undergraduate degree through the examinations conducted by a University /autonomous institution or possesses such qualifications recognized by the HNB Garhwal University as equivalent to an undergraduate degree.
- (b) In case of integrated Master's Degree programmes of five or more years, no student shall be eligible for admission unless he/she has successfully passed the examination conducted by a Board/ University at the Plus two level of schooling (either through formal schooling for 12 years or through open school system) recognized by the Central/State Government for this purpose or its equivalent.

5. Courses

- (a) A Master's programme shall consist of a number of courses and a `Course' shall be a component (a paper) of a programme.
- (b) Every course offered by any department shall be identified by a unique course code. A course may be designed to involve lectures / tutorials / laboratory work / seminar / project work / practical training /report writing / viva voce, etc or a combination of these, to meet effectively the teaching and learning needs and the credits may be assigned suitably.

6. Semesters

- (a) An academic year shall consist of two semesters: Odd Semester (I and III Semesters): generally July to November Even Semester (II and IV Semesters): generally December to April The academic calendar for each semester shall be notified well before the commencement of the semester by the University.
- (b) A semester shall normally extend over a period of 15 weeks. Each week shall have 30 hours of instruction including lab/field/project work as applicable.

7. Credits

(a) Credit defines the quantum of contents/syllabus prescribed for a course and determines the number of hours of instruction required per week. Thus, normally in each of the courses, credits shall be assigned on the basis of the number of lectures / tutorials /

- laboratory work/ project work and other forms of learning required to complete the course contents in a 15 week schedule:
- (b) 1 Credit = 1 hour of lecture/instruction per week (1 Credit course = 15 hours of lectures per semester). Instruction can be in the form of lectures / tutorials / laboratory work / fieldwork or other forms. In determining the number of hours of instruction required for a course involving laboratory/field-work, 3 hours of laboratory/, field work shall be considered equivalent to 1 hour of lecture.

8. Roll Numbers and Enrollment Numbers

The Dean of a particular school shall allot a roll number to the students after payment realization, thorough scrutiny and verification of the required documents for a particular course. After the completion of the admission procedure the enrolment numbers for the students shall be allotted by the University at the entry point which shall remain same for the entire period of study in the University.

9. Course Numbering

Every course offered by any Department shall be identified by a unique course code.

Illustration		L	Т	Р	С
SOS/FOA/ C 001	International Relations	3	0	0	3

In this example:

SOS C 001 is the course code in which:

SOS/FOA - is the school /faculty code (School of Social Sciences/Faculty/School of Arts)

C - indicates that this is a Core Course 001 - is the serial number of the Course International Relations - is the title of the Course

The figures under L, T and P indicate the weight (credits) attached to lectures, tutorials and practical work respectively. The figure under C indicates the total number of credits that the course carries (3 credits in this case)

10. Management and Administration of Choice Based Credit System

(a) Advertisement of CBCS programmes, Approval of Admission of Students made by Departments, Course Registration, issue of Identity

Cards, Coordination of Time Table and preparation of Academic Calendar, Attendance and Consolidation of awards in First Assessment and Second Assessment and forwarding the consolidated awards lists to the Controller of Examinations for scrutiny and distribution of Grade Sheets, Cumulative Grade Sheets and Provisional Pass Certificates.

- (b) In order to optimize the use of resources and talents, to avoid duplication of courses and, for effective coordination of CBCS programmes within a School/Faculty, there shall be a School Committee consisting of all the teachers of all departments of the School/Faculty headed by the Dean of the School/Faculty.
- (c) The School Committee shall prepare the common time-table in consultation with the Head of the Departments of that School/Faculty.
- (d) The Departmental Committee consisting of all the teachers of Department shall be responsible for admission to all the programmes offered by the Department.
- (e) The Departmental Committee will deliberate on courses and specify the distribution of credits semester-wise and course-wise, for each course. It will also specify the number of credits for lecturers, tutorials, practical, seminars etc.
- (f) Courses (Core/Elective) shall be designed by the Board of Studies and approved by the School/Faculty Board.
- (g) Course teacher: A teacher offering a course will also be responsible for maintaining attendance and performance sheets of all the students registered for the courses.
- (h) Each teacher offering a course will give the attendance and performance sheets for Sessional Test I and Sessional Test II to the Head of the Department who shall consolidate all such performance sheets of courses pertaining to the programmes offered by the department including the end semester and forward it to the Controller of Examination through the Dean.

11. Student Advisor

Every student shall have a teacher of the Department as his/her Student Advisor. All teachers of the department shall function as Student Advisors and will have more or less equal number of students. The Student Advisor will advise the students in choosing Elective courses and offer all possible student support services.

12. Structure of Master's Programme

- (a) The term Master's programme is used to denote M.A., M. Sc., M. Com., M.B.A., M.C.A., M.Ed. or M. Pharm. Or any other Masters Degree programmes offered by the various departments of the University.
- (b) AMaster's Programme shall consist of:
 - (i) Core courses prescribed for every programme which shall be mandatory for all students registered for that Master's programme.
 A Core course may carry 2 to 4 credits.
 - (ii) An Elective courses shall carry not more than 3 credits
 - (iii) A Self-Study Course shall carry not more than 3 credits
 - (iv) A course (Core/Elective/Self-study) may also take the form of a Dissertation/Project work/Practical training / Field work / Internship/ Seminar, etc. However, a dissertation / project work may carry up to 6 credits; a semester-long field work may carry 10-15 credits.
- (c) All Two-Year Masters programmes will have the following components, viz.
 - (i) Core Courses Minimum 54 credits
 - (ii) Electives Minimum 18 credits
 - (iii) Self-study courses Maximum 9 credits (one minimum 03 credits course shall be mandatory but not to be included while calculating the grades)

The credits in the Post Graduate programme of two years shall be distributed in the following manner:

Course with	Semester-I	Semester-II	Semester-III	Semester-IV
Credits				
Core	18	18	08-12	08-12
Elective/Optional	Nill	Nill	08-12	08-12
Self-Study Courses		03	03	03

(d) In order to qualify for a two-year master's degree a student must acquire a minimum of 72 credits including a minimum of 18 credits in electives choosing at least two electives (leading to a minimum 6 credits) offered by other departments/other streams of specialties in the Department and one qualifying self study course of minimum 3 credits.

To qualify a three year Master's degree (MCA) a student must acquire a minimum of 108 credits. The minimum Core Courses shall be of 81 credits, Elective Courses 27 credits and Self Study Courses 12 credits, choosing at

least three electives offered by other departments (leading to a minimum of 9 credits) and one qualifying self study course of minimum 3 credits.

Courses/Papers	Semester	Semester	Semester	Semester	Semester	Semester
	I	II	III	IV	V	VI
Core Papers	18	18	9-12	9-12	13	14
Elective/ Optional papers	NIL	NIL	9	9	5	4
Self Study Courses		3	3	3		

- (e) The minimum duration for completion of a two year Master's Programme in any subject shall be four semesters. The maximum period for completion shall be eight semesters.
 - However, the minimum duration for completion of a three year Master's Programme in any subject shall be six semesters. The maximum period for completion shall be ten semesters
- (f) Core courses shall be those, knowledge of which is deemed essential for students registered for a particular Master's programme. As such all core courses shall be mandatory and a student shall have to pass in all the core courses prescribed for the programme. Where feasible and necessary two or more programmes offered by the same department or two different departments may prescribe one or more common core courses. Core courses shall be spread over all the four semesters.
- (g) Elective courses are intended to allow students to specialize in one or more branches of the broad subject area; to acquire knowledge and skills in a related area that may have applications in the broad subject area; or bridge any gap in the curriculum and enable acquisition of essential skills (e.g. statistical, computational, language, communication skills, etc); or help pursue an area of interest to the student
- (h) A Department may also allow students to choose two additional courses to enable them to acquire extra credits through self-study (Not to be taken into account for awarding grades / class). The Self Study courses shall be in advanced topics in a subject (core or elective) under the supervision of a faculty member. The student shall be required to make a minimum of two seminar presentations (as sessional tests for assessment) for 40 marks and 60 marks for theory paper along with the other students of that department.

13. Course Advisement

- (a) In P.G. and U.G. (Honors) classes every student shall register in the concerned department (in consultation with his/her advisor) and for the UG courses in the office of the concerned Dean for the courses he/she intends to undergo in that semester by applying in the prescribed proforma (duly signed by the candidate, student advisor and the Head of the Department), within the deadline notified in the Academic Calendar by the concerned Dean.
- (b) After registration, a student shall be allowed to drop an elective course agreed to earlier and substitute it by another elective course for valid reasons with the consent of the Student Advisor, but before the deadline for withdrawal of courses provided that the candidate is able to fulfill the required minimum attendance in the substitute course. Withdrawal from a course will not be permitted for those who undergo late registration. Cancellation of a course (Core / Elective/ Self-study) may be permitted before the conduct of First Sessional test.
- (d) From the Second Semester onwards, registration for the courses should be completed by students on or before a specified date in consultation with their Student Advisors. A student will become eligible for registration only if he/she has cleared all dues to the Institution, during the previous semester.
- (e) The courses registered after withdrawal should enable the student to earn a minimum of 15 credits.
- (f) A student shall register for a minimum of 15 credits and can register for a maximum of 24 credits in a semester, however, in the final semester, a student shall register for a minimum of 12 credits. Late registration may be permitted by the Dean up to two weeks after the commencement of the semester.

14. Attendance

- (a) The teacher handling a course shall be responsible for maintaining a record of attendance of students who have registered for the course.
- (b) All teachers shall intimate the Head of the Department at least seven calendar days before the last instruction day in the semester, the particulars of all students who have less than 75% attendance in one or more courses.
- (c) A candidate who has less than 75% attendance shall not be permitted to sit for the End-semester examination in the course in which the shortfall

- exists. However, it shall be open to the Dean to grant exemption to a candidate who has failed to obtain the prescribed 75% attendance for valid reasons on payment of prescribed fee and such exemptions shall not under any circumstances be granted for attendance below 65%.
- (d) A candidate who fails to put in least 75% attendance in I semester shall not be allowed to pursue the studies in II semester. Such candidates may apply to the Dean of the concerned school for re-registration in the I semester in the next academic session. A candidate who fails to put in at least 75% attendance in the II semester shall not be promoted to III semester. Such candidates may apply to the Dean of the school for reregistration in the II semester in the next academic session.

A Candidate who puts in 75% attendance in the I and II semesters separately but fails to acquire 18 credits in the I and II semester examination taken together shall not be promoted to the III semester. He/She shall cease to be a regular student.

However, he/she may appear as an ex-student only in End Semester Examination of the course(s) in which he/she has failed, at the next semester examinations and subject to permission by the Academic Council at any further subsequent examination. A candidate who thus having ceased to be a regular student, acquires the minimum number of credits for promotion to III semester, shall re-register himself/herself as a regular student for appearing at the examination of III semester.

Provided that a regular candidate who having fulfilled the minimum attendance requirement, fails to secure the required number of credits for promotion to the III semester, may apply for re-registration as a regular student in the I or/and II semester. He/She shall have to fulfill the attendance requirement afresh and shall again perform sessional work and practical and shall appear in the End Semester Examination of all the courses at the next examination of I and II semesters. Any marks obtained in the immediately preceding year and the attendance being disregarded. Similarly a regular candidate who having fulfilled the minimum attendance requirement, fails to secure the required number of credits for attaining degree, may apply for re registration as a regular student in III and/or IV semester. He/She shall have to fulfill the attendance requirement afresh and shall again perform Sessional work and practical and shall appear in the End Semester Examination of all the courses at the next examination of III and IV semesters. Any marks obtained in the immediately preceding year

and the attendance being disregarded. However, no candidate shall be permitted to continue as a regular student for more than two times in any semester.

(d) The Head of the Department shall announce the names of all students who will not be eligible to take the End semester examinations in the various courses and send a copy of the same to the Dean's Office. Registrations of such students for those courses shall be treated as cancelled. If the course is a core course, the candidate should register for and repeat the course when it is offered next.

15. Examination and Evaluation

- (a) Evaluation will be done on a continuous basis, three times during each semester. For the purpose of uniformity, particularly for interdepartmental transfer of credits, there will be a uniform procedure of examination to be adopted by all teachers. There will be two Sessional tests and one End-semester examination.
- (b) Sessional tests (of one to two hours duration) may employ one or more assessment tools such as objective tests, assignments, paper presentation, laboratory work, etc suitable to the course. This requires an element of openness. The students are to be informed in advance about the nature of assessment. Students shall compulsorily attend the two Sessional tests. The Sessional test as part of the continuous internal assessment shall be conducted and evaluated by the teacher offering the course.

A Student cannot repeat Sessional Tests. However, if for any compulsive reason the student could not attend the test, the prerogative of arranging a special test lies with the teacher with the approval of the Head of the Department. In case of students who could not attend any of the Sessional tests due to medical reason or under extraordinary circumstances, a separate test may be conducted before the Examinations by the concerned faculty member after the approval of the Head of the Department and the Dean concerned.

- (c) The Sessional tests will carry 40% of total marks for the course. The marks of the two Sessional Tests shall be taken into account for the computation of Grades.
- (d) There shall be a written End Semester Examination which shall be of 2 hours duration carrying 60% of total Marks assigned for the course,

- covering the entire syllabus prescribed for the course. The End semester Examination shall be conducted by the University in consultation with the Dean concerned.
- (e) The End Semester practical examinations shall normally be held before the theory examination. The internal faculty shall associate themselves with the examination process.
- (f) Evaluation of Project Report / Dissertation and viva-voce

The distribution of marks for the

dissertation will be as below:

Periodical presentation - 20 Marks
Dissertation - 60 Marks
Viva-voce - 20 Marks
Total 100 Marks

Dissertation / project report shall be valued jointly by external and one external examiner.

16. Marks and Grading

(a) The total performance within the semesters shall be indicated by a Grade Point Average (GPA), Weighted Average Marks (WAM), Cumulative Grade Point Average (CGPA) and Overall Weighted Percentage Marks (OWPM), respectively. Hence CGPA and OWPM shall be the real indicators of a student's performance, the calculation of which is given below:

WAM = $(\sum Ci Mi)/(\sum Ci)$, GPA = $(\sum Ci Gi)/(\sum Ci)$

OWPM = $(\sum \sum Cni Mni)/(\sum \sum Cni)$,

CGPA = $(\sum \sum Cni Gni)/(\sum \sum Cni)$ where

Ci - number of credits for the ith course,

Mi - marks obtained in the ith course

 $\mbox{Gi-grade}$ point obtained in the $\mbox{i}^{\mbox{\tiny th}}$ course,

Cni - number of credits of the i^{th} course of the n^{th} semester,

Mni - marks of the i^{th} course of the n^{th} semester,

Gni - grade points of the ith course of the nth semester

(b) A candidate has to secure a minimum of 50 percent marks in aggregate and 40 percent in each paper to pass. (Two Sessional Tests marks plus End-Semester examination marks) A student shall not be allowed to repeat the End Semester examination in a course in which he / she has passed, to improve the score.

- (c) A student with arrears can reappear in examinations for a maximum of three times excluding the first appearance along with the subsequent examinations. The Sessional Marks obtained by the student shall be carried over for declaring the result. Final semester student of the P.G. programme be allowed to appear for arrears in July each year.
- (d) A candidate who fails to obtain the minimum required marks to pass a semester may be allowed to appear only at the subsequent End Semester Examination as an Ex- student prescribed for that particular semester. In no case, supplementary or special examination shall be held. The marks awarded at the subsequent examination and the sessional marks obtained earlier as a regular student shall be taken into account. Ex-student shall not be allowed to take regular admission in any of the semester.
- (e) Provided further that in case, a candidate fails to accumulate required number of credits to obtain the degree within 8 semesters from the date of his/her first admission, he/she shall cease to be a regular student. He/She may be permitted to appear at the next immediately following end semester examinations of I and II and/or of III and IV semester(s), as the case may be, as an ex-student permitted by the Academic Council only if he/she has undergone a regular course of study in III and IV semester and after having fulfilled attendance and other requirements of III/IV semesters;
- (g) A candidate pursuing a regular course of study, promoted to III/IV semester cannot receive instruction or undertake sessional work in any course of the I/II semester. Provided that a candidate while studying as a regular student of III/IV semester, may appear in the End Semester Examination of the backlog courses of I/II semester as the case may be.
- (h) A candidate who fails to obtain minimum required marks to pass in the courses at the I or/and III Semester Examinations, or is unable to take that examination for reasons beyond his/her control may be allowed to pursue the course of study for the II and/or IV semester examination as the case may be, approved by the Dean of the concerned school.
- (i) No candidate shall be eligible for M.A./M.Sc./M.Com Degree in a subject unless he/she has passed in all courses for the I, II, III, and IV semester examinations.
- (j) No candidate shall be promoted to Second Year of MCA if:
 - i) he/she failed in sessional work of more than two courses prescribed

for I and/or II Semester.

- ii) he/she failed end semester examination in more than two courses prescribed for I year and II Semester.
- iii) No candidate shall be promoted to Third year of MCA unless:
 - a) he/she has passed in sessional works of all courses prescribed for I, II, II and Iv semester.
 - b) he/she passed in all courses prescribed for I and II semester and not failed in more than two courses prescribed for III and IV semester.
- (iv). There shall be supplementary after VI semester for candidates, who have failed in not more than two courses of V & VI semesters.
- (k) A candidate, who fails to accumulate the requisite credits within Ten Semester after his/her admission, shall not be allowed to further pursue courses for the degree without the permission of the Academic Council on the recommendations of the Head of the Department and the Dean concerned.
 - Provided that he/she had been a regular candidate for V and VI semester and has fulfilled attendance requirements;
- (m) A student who has passed in all the core courses and the minimum number of electives prescribed for the programme and earned a minimum of 72/108 credits shall be considered to have passed the Masters Programme.

(n) Grading System

- (i) The marks and the grades obtained in the courses corresponding to the best 72 credits including the best 54 core credits and the best 18 credits for electives will be taken into consideration account in arriving at the OWPM (for two year Masters' Programme).
- (ii) The OWPM obtained by a student in a course shall be indicated by a grade point and a letter grade. A Ten (10) point scale shall be used for the evaluation of the performance of the student as given below

TEN POINT SCALE (10 Point Scale)

Letter Grade	Grade Point
A+	9+
Α	8
A-	7
B+	6
В	5
B-	4
C+	3
С	2
C-	1
F	0

iii. Grade Point 9 is the highest possible grade in 10 point scale. The grade point between 8.01 and 9.00 is allotted A+ Letter grade: between 7.01- 8.00 A; between 6.01 to 7.00 A-; between 5.01-6.00 B+; between 4.01-5.00 B: between 3.01-4.00 B-; etc.

CGPA	Class
8.5 and above	Outstanding
7.5 and above but less than	Middle First
6.5 and above but less than 7.5	Lower First
5.5 and above but less than 6.5	High Second
4.5 and above but less than 5.5	Middle Second
4.0 and above but less than 4.5	Lower Second
Less than 4.00	Fail

- iV. The percentage of marks obtained by a candidate will be indicated in a letter grade. A student is considered to have completed a course successfully and earned the prescribed credits if he/she secures a letter grade other than B-. A letter grade B- in any course implies a failure in that course. A letter grade F implies a failure in that course. A Course successfully completed cannot be repeated for the purpose of improvement.
- v. The B- grade once awarded stays in the grade card of the student and is not deleted even when he/she completes the course successfully later. The grade acquired later by the student will be indicated in the grade sheet of the subsequent semester in which the

- candidate has appeared for clearance of the arrears.
- vi. A student who secures B- grade in a core course has to pass it compulsorily. A candidate who does not pass a core course in the stipulated period (eight semesters) may be permitted to re-register for the same course of a substitute core course by paying the prescribed fee when it is offered next in consultation with the student advisor.
- vii. If a student who secures B- grade in an elective wants to change the elective he/she has to register by paying the prescribed fee and attend the classes for that course when it is offered.
- viii. Any candidate who falls short of the required number of credits for the award of the degree may be permitted to register, by paying the prescribed re-registration fee, for the required number of course (core and/ or elective) when it is offered.
- ix. If a student secures F grade in the Project Work / Dissertation, Field tour report/ training report, either he/she shall improve it and resubmit it if it involves only rewriting/incorporating the revisions suggested by the evaluators or the student can re-register by paying the prescribed re-registration fee and complete the same in the subsequent semesters.

(o) Conversion of Percentage of Marks to Grade points

(1) The marks obtained by a student will be indicated by a grade point and a letter grade. A Ten (10) point scale is used for the evaluation of the performance of the student as given below:

Marks	Grade Point
75-100	8.16-90
65-74	6.5-8.15
60-64	5.66-6.49
55-59	4.83-5.65
50-54	4.00-4.82
0-49	0.00-3.99

(2) The multiplication factors of 0.0336 per mark between 75 and 100 marks, 0.1 833, per mark between 65 and 74, 0.1778 per mark between 50 and 64 and 0.0814 per mark between 0 and 49 may be applied in calculating the exact Grade Point. These multiplication factors should not be applied to OWPM for conversion to CGPA.

(p) Grade Card

- (i) The Grade Card issued at the end of the semester to each student will contain the following:
 - (a) The marks obtained for each course registered in the semester
 - (b) The credits earned for each course registered for that semester
 - (c) The performance in each course indicated by the letter Grade
 - (d) The Grade Point Average (GPA) and Weighted Average Marks (WAM) of all the courses registered for that semester and
 - (e) The Cumulative Grade Point Average (CGPA), Overall Weighted Percentage of Marks (OWPM), the class and grade, after completing the programme.

Illustration: CUMULATIVE GRADE STATEMENT

Course Code	Course Title	Credits earned	Marks Secured-	Grade Point,	Letter Grade	Result
First Seme	ster		(i)	(ii)	(iii)	
PS C001	Political Science	4	80	8.33	A+	PASS
PS C002		4	70	7.42	Α	PASS
PS C003		3	60	5.66	B+	PASS
PS C004		3	75	8.16	A+	PASS
PS C005		2	75	8.16	A+	PASS
PS C006		2	80	8.33	A+	PASS
	nt Average Average Marks	18	73.34			PASS

Similar mark Sheet/ Grade statement can be prepared for other semesters as well for example GPA & WPA for the second, third and fourth Semester are given below.

First Ser	mester	Credits (i)	Marks secured (ii)	Grade Point (iii)
	GPA/WPA	24	73.34	5.20
Second	semester	(i)	(ii)	(iii)
	GPA/WPA	24	63.89	4.40

(i) 24		(ii) 62.50	(iii) 4.26	
(i) 24		(ii) 72.61	(iii) 4.88	
	96	68.08	4.78 First Cla	A+ ass
	(i) 24	(i) 24 96	(i) (ii) 24 72.61	(i) (ii) (iii) (iii) 24 72.61 4.88 96 68.08 4.78 First Cla

(Result First Class with 'A+' Grade)

17. Performance sheets, Results and Student Redress:

- (a) The system of evaluation shall be transparent and students shall have the right to examine their marked answer scripts and for redress. The teacher of a course shall give the attendance and performance sheets for Sessional Test 1, Sessional Test II to the Head of the department who in turn shall consolidate all such sheets and forward these to the Controller of Examination through the Dean of the School/Faculty.
- (b) After the successful conduct of the End Semester examination The Controller of Examinations shall finalize the results and issue Mark and. Grade Statements to the Students.

			Mod	el I	N	lodel	II	Мс	odel	III	Мо	del I	V	
Distribution		Cre dits	P1	P 2	P1	P2	PRA	P1	P2	P3	P1	P2	P3	PRA
Caralalactiva	Course -I	6	3	3	2	2	2	2	2	2	2	1	1	2
Core/elective Courses	Course -II	6	3	3	2	2	2	2	2	2	2	1	1	2
Courses	Course -III	6	3	3	2	2	2	2	2	2	2	1	1	2
Non-manda- tory courses	Course –I	2	Р	1		P1			P1			F	71	
(self study courses)	Course -II	2	P	2		P2			P2			F	2	
Total		22												

Note:

- i) P1, P2, P3 are theory papers and PRA denotes practical.
- ii) The credit distribution for different papers is given in the model I, II, III and IV.

- iii) Any one model may be selected (column-wise) for a undergraduate program. However, in core/ elective-courses, different rows of different models may be selected for courses (as the case may be) according to the nature of course and its requirement.
- iv) The entire UG program should not exceed to 22 credits with 18 credits for core/elective-courses and 4 for non- mandatory (self-study) courses.
- v) The result at the end of each semester shall be prepared only on the basis of core/elective courses.
- vi) Other rules and regulations shall be as laid down in the structure of Master's Program.
- vii)General English shall be mandatory non credit course to all Under Graduate students.

Post Graduate Diploma/ Diploma/ Certificate Programmes

- (a) The procedures for the P. G. Diploma, Diploma and Certificate Programmes such as course registration, etc shall be similar to the Master's programme.
- (b) Eligibility:
 - (i) A Graduate
 - (ii) P.G. Diploma programme may be offered as a full-time programme or as a part-time add-on programme. The number of credits for a P.
 G. Diploma programme shall be 48 credits
 - (iii) The courses prescribed for a P. G. Diploma programme may be fully independent of the courses for the master's programme. Alternatively a Department may include some of the courses (Core or Electives) offered under the Master's programme in the P. G. Diploma programme. The Departmental / School committee shall decide on the exact structure and content of the P. G. Diploma. programme conforming to the above broad structure.
 - (iv) The duration of a P. G. Diploma programme shall be 2 semesters (Full-time) or 3 or 4 semesters (Part-Time).
 - (v) Passing minimum for Post Graduate Diploma programme shall be 50% of marks in each paper/course.
- (c) Distribution of Credits
 - (i) A Diploma programme shall carry 36 credits distributed as under:
 Core Courses 24 credits, Elective Courses 12 credits
 - (ii) The duration of a diploma programme shall be two semesters

(iii) Passing minimum for Diploma programme shall be 40% of Marks in each paper/course.

Courses with credits	Semester I	Semester II
Core	12	12
Elective/Optional	6	6

Short-term Certificate Programmes

- (i) A certificate programme shall carry 12 credits.
- ii) The duration of a certificate programme shall be one semester (Parttime) or 10 weeks full-time.
- iii) Passing minimum for Certificate programme shall be 40% of marks in each paper/course.